



Gallagher

Insurance | Risk Management | Consulting



Motorsports Insurance

Our Capabilities



GALLAGHER MOTORSPORTS

Gallagher Motorsports' goal is to identify the potential risks you encounter, analyse them in terms of potential frequency and severity, and bring insurance solutions to you to mitigate your risks. Our experience and strong insurer relationships enable us to provide you with fit-for-purpose coverage at a competitive premium.

Why choose Gallagher?

The Gallagher Motorsport team is committed to providing our clients with innovative, cost-effective solutions. Our decades of experience, knowledge, diverse product mix, quality, and dedicated service make Gallagher an ideal partner for motorsport risk management.

Our knowledge and experience make the Gallagher Motorsports team specialists in risk management and insurance services within the motorsports field. We know your industry, understand the potential challenges you face, and can help mitigate the dynamic nature of risks faced by the motorsport sector. We speak your language.

Sector experience

Gallagher has many years of experience, which includes a wide range of clients from the amateur sector to the pinnacle of motorsports.



More than just an insurance broker

We appreciate and understand the nature of the sport and the full array of risks associated with it. Our risk management expertise goes beyond the track and into the pit lane, garages and development centres.



GALLAGHER SPORTS PRACTICE



The risks at all levels of motor racing are well known and the importance of surrounding yourself with the right people and protecting yourself from these risks cannot be overstated. You wouldn't get behind the wheel without your crash helmet on and for me, ensuring you have appropriate insurance cover in place at all times is just as important.

On a personal level, the team at Gallagher have looked after all my insurance requirements for over three decades now. The insurance space is one of those strange industries where you'll hope that you won't have to need them. Unfortunately, I have had a few incidents across my career where I've needed them in some emotional circumstances and I will never forget how their team supported me and my family and ultimately came through for me when I needed them most.

They know the industry from the inside out and that has to be a huge consideration when you are understanding your requirements. Their expertise and experience means that they touch every side of the sport, be that in the shape of drivers, venues, organisers, brands to pretty much every other stakeholder imaginable. A delivery-oriented and client-focused organisation, I am proud to work alongside Gallagher and can only recommend them in the highest esteem."

Mark Blundell, CEO - MB Partners.

Providing comprehensive risk management solutions for sports stakeholders, allowing them to face their future with confidence.

Our specialist team has the experience and global market reach to provide sports clients with tailored, bespoke solutions that can help mitigate the variety of risks faced. We are committed to providing our clients with innovative, cost-effective solutions, all of which are supported by dedicated service. Our experience, knowledge, diverse product understanding, and service make Gallagher an ideal risk partner when it comes to sports related insurance.

We provide our sports clients with the strength and reach of a global broker, whilst offering a personal service. Having worked with many leading athletes, clubs and brands, our specialist team is known for its in-depth knowledge, thorough approach and service excellence when handling complex placements and major claims.

As one of the world's leading insurance brokerage and risk management companies, we take enormous pride in providing essential protection to the entire spectrum of amateur and professional sports.

With high stakes often involved, we understand the business and risks that come with sport.

Gallagher Sports Practice key benefits:

- We place risks in over 50 countries
- Over 100 years of combined specialist expertise across the sports industry
- Bespoke wordings and products available
- Access to Lloyd's and London insurance market
- Flexibility to provide specialist cover across all major sports



OUR RISK MANAGEMENT PROGRAMME

Programme strategy management for motorsports

Competency	Deliverable
Sporting organisations, sports teams, events, venues and sports sector	Proven sporting organisations, sports teams, events, venues and sports sector experience and industry knowledge to understand current exposure, identify emerging issues, trends and alternative solutions.
Insurable risk profiling, risk assessment and risk mitigation	Identification of insurable and uninsured risks, risk management health check, risk mitigation and treatment strategies.
Programme strategy and design	Various traditional and alternative insurance programme design options. We provide bespoke coverage for policy structures and wordings, to help ensure your inherent risk exposures are mitigated.
Insurance market engagement	Insurance market engagement and execution strategies incorporating direct, reinsurance and wholesale markets in the UK and overseas.
Stewardship, relationship / stakeholder management and task / project management	Disciplined service framework to ensure efficient, timely and stakeholder-friendly service deliverables.
Claims management	Experience in complex claims negotiation and settlement strategies.
Risk and insurance information technology	Specialist information technology systems to provide you with the tools and analysis to make informed risk and insurance decisions.

SPECIALIST MOTORSPORTS COVERAGE

At Gallagher Motorsports, we make sure you have comprehensive motorsport coverage at a competitive price – and that’s just the beginning. We will work with you until we are both confident that the most suitable risk management programme is in place. With specialist risk management, we go far beyond the placement of insurance, allowing you to focus on your core business and help lower your total cost of risk.

We analyse the specific needs of each client specific focus on helping reduce the potential risks faced, while assessing all aspects of their motorsport operations. We understand that circumstances change, and so should risk management strategies. As your business and assets change, we make sure your coverage stays up to date. The Gallagher Sports Practice team provides unique risk management coverage and services tailored to:

- Commercial rights holders
- Drivers and riders
- Governing bodies
- Hospitality service providers
- Member organisations
- Promoters and co-promoters
- Race teams
- Sanctioning bodies
- Track owners

Whatever your need or specialism, the Gallagher Sports Practice team has you covered. We design innovative and cost-effective solutions for all risk requirements.

Our key point of difference

Gallagher Motorsports key points of difference are the experience and specialist motosport knowledge our service team can deliver when it comes to insurance programmes and risk services.

We consider it important that you are aware of our philosophy when selecting an appropriate risk management partner to ensure your needs and objectives are met, these include:



ABOUT GALLAGHER

Founded by Arthur J. Gallagher in Chicago in 1927, Gallagher has grown to be one of the leading insurance brokerage, risk management, and human capital consultant companies in the world. With significant reach internationally, our organisation employs over 33,000 people and our global network provides services in more than 150 countries.

Listed on the NYSE (AJG)

\$19.3bn

Market capitalisation*

950+

sales and service offices globally

33,000+

employees worldwide

Revenues of:

\$5.7bn***

**ONE OF THE
WORLD'S**

largest insurance brokers**

Control over

\$26.5bn

of premium worldwide

Servicing clients in

150+

countries



For **nine consecutive years** Gallagher has been ranked as **“one of the world’s most ethical companies”**

As of December 31, 2019 unless otherwise indicated
 * As of January 31, 2020
 ** Business insurance, July 2020
 *** Brokerage & Risk Management adjusted revenue and annualised.

OUR SPORTS PRACTICE TEAM

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